

STARN • O'TOOLE • MARCUS & FISHER

A LAW CORPORATION



Managing Director

ncheng@starnlaw.com

(808) 537-6100

Education:

University of Hawaii

William S. Richardson School of Law J.D. (2002)

Student Bar Association President

Two Term Member-

Client Counseling Moot Court Team

U.H. Law Review - Production Editor

Georgetown University

B.A. English and Psychology

(1999)

Areas of Practice:

Real Estate, Hotels & Resorts, Leasing, Business Structure and Operations, Commercial Transactions, Business Sales and Acquisitions

Professional Activities:

Various Community Non-profit board participation

Language:

Cantonese

NORMAN H.Y. CHENG

Norman H.Y. Cheng is Managing Director of the firm. Mr. Cheng concentrates his practice in the areas of real estate, commercial leasing, business structuring, hotels and resorts, and general commercial transactions. His experience includes working on a variety of projects such as condominium development, land use permitting, structured finance, construction agreements and business sales.

Mr. Cheng holds *Martindale-Hubbell's*® highest possible professional rating *AV*® given to him by other professionals based on their knowledge of his work, reputation and integrity. He has also been recognized by *Chambers and Partners USA Leading Lawyers for Business* in the practice area of Real Estate Law. Mr. Cheng has been selected for inclusion by his peers to the "Top 25", Hawaii *Super Lawyers*® list in 2021, and selected for inclusion to the Hawaii *Super Lawyers*® list each year since 2016 in the area of real estate law. Mr. Cheng has been selected by his peers for inclusion in *The Best Lawyers in the America*® in Honolulu list in the practice area of Real Estate Law, each year since 2018.

Mr. Cheng is actively engaged in the community through involvement on the boards for several non-profit organizations that are focused on helping women, children and the aging population in Hawaii.

Some examples of Mr. Cheng's work include:

Real Estate Development. Represented landowners developing hotels, golf courses and mixed use and resort developments.

Hotel Acquisitions and Sales. Participated in the due diligence, sale and acquisition of multiple hotel, resort, commercial and golf course properties on Oahu, Maui, Hawaii and Kauai.

Leasing. Assisted landlords and tenants in the negotiation of retail, office and industrial leases.

Shopping Center Repositioning. Assisted publicly-traded client redevelop aging shopping centers across the country into new mixed use retail centers.

Corporate. Negotiated operating agreements for various business ventures, formation of various corporate entities, and structuring the investment scheme

for a large real estate development.

Construction Agreements. Represented both contractors and owners in the negotiation of construction agreements for a commercial care home facility, large residential development and hotel renovation projects.

Liquor License Applications. Represented clients in obtaining new liquor licenses, transfers of liquor licenses and other matters before the liquor commission.

Small Business Sales and Acquisitions. Represented clients in acquiring small businesses such as a physical therapy office and an international marketing company.